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Group CIO · CDO · Plc Board Director · Founder · Strategic Advisor

Executive Summary

Group CIO and CDO with 20+ years leading enterprise technology, data and operational transformation at board level, supported by CISSP-grade security credentials. Co-founded, scaled and took public a global data intelligence SaaS — growing it from zero to 90 staff, £7.5m ARR and a £21m valuation, raising £10m at AIM IPO and reaching breakeven in 2021. Plc Board Director responsible for a £3m technology budget within a £7–10m group operating cost base, owning multi-year transformation strategy, cyber governance (ISO 27001 / 9001), AI adoption, post-acquisition technology integration and a global vendor ecosystem. Trusted advisor to global enterprise clients including Coca-Cola, Maersk, Diageo, Sony, UBS and NBCUniversal. Now founder of a commercial cyber-risk SaaS product, trusted advisor to the CEO of a UK technology firm, technical advisor to a US spend analysis firm, and available for interim CIO and enterprise transformation engagements.

Core Expertise

Enterprise Transformation · Cyber Governance · AI Strategy & Adoption · Post-Acquisition Integration · Data Governance · Cloud Modernization · Multi-Year Technology Strategy · Board & C-Suite Stakeholder Engagement · Global Vendor Ecosystem Management · Operational Resilience · SaaS Product Leadership

Selected Achievements

- Co-founded Rosslyn Analytics in 2005 and led it through **AIM IPO in 2014, raising £10m** and growing the group to **90 staff (20+ developers), £7.5m ARR and a £21m valuation**; reached **operational breakeven in 2021** following two post-acquisition technology integrations.
- Built Rosslyn's enterprise customer base into a roster of **global blue-chip clients** including *Coca-Cola, Maersk, Diageo, Sony, UBS, NBCUniversal, Walgreens, Boots, Anglo American, Allen & Overy, Linklaters, Air France-KLM, IAG, Abbott, Kingfisher, Whitbread, Adecco, Serco, Capita, Babcock, De La Rue, PHS and the NHS* — delivered with global delivery and channel partners *Accenture, PwC, Cognizant, Genpact, Xerox and Dun & Bradstreet*.
- Drove **board-level AI strategy and adoption** across two decades — from the *CBR Cognitive AI* capability at Rosslyn to the AI-driven product and AI-assisted remediation flows in *mydomainrisk.com* today.
- Designed and led development of the **RAPid** data platform — winner of **Computing's 2018 Big Data Excellence Award** (Outstanding Data Management Solution) and global finalist for the **Microsoft Data Platform Award 2016**.
- Founded **Huro Data Technologies** in 2022 and built **mydomainrisk.com** — a commercial SaaS cyber-risk platform offering 50+ external security checks, AI-assisted remediation and a sister authenticity-checking product — end-to-end across product, engineering, sales and marketing.

Experience

Founder & CIO · Huro Data Technologies Ltd

2022 – present

UK SaaS company building external cyber-risk and domain-authenticity products for SMEs, MSPs and procurement teams.

- Built and launched **mydomainrisk.com**, a domain security monitoring platform performing 50+ passive external checks (TLS, DNS, email authentication, exposure, threat intelligence, GDPR Article 32 baseline) with AI-driven remediation guidance and a sister authenticity / anti-phishing product on a shared backend.
- 1,000+ user scans served across security and authenticity products since launch, with a Pro tier offering portfolio monitoring, EPSS-prioritised remediation, multi-channel alerting and PDF audit reports.

- Personally responsible for product strategy, full-stack architecture (Next.js / FastAPI / PostgreSQL on Vercel + Render), security controls, Stripe billing, go-to-market, and partnerships (HudsonRock and others), alongside ongoing interim CIO advisory work.
- In 2023, led a remote development team for six months to build a bespoke **ERP data extraction solution** — building on the *RAPid Extract* methodology originally architected at Rosslyn — deployed into **Sony's US operations** through a long-standing US spend analysis partner.

Strategic Advisor

2022 – present

Two long-standing advisory relationships with firms originally known during the Rosslyn years.

- **CEO of a UK technology firm** — trusted-advisor support on business strategy, people management and approach to new business.
- **US spend analysis firm** — technical advisor on enterprise data management; instrumental in helping the firm win the 2023 Sony US engagement, subsequently delivered under the Huro banner (see above).

CIO / CISO / CDO · Rosslyn Data Technologies plc

2014 – 2022

Plc Board Director of an AIM-listed enterprise data intelligence company spun out of Rosslyn Analytics at IPO.

Customers included *Coca-Cola, Maersk, Diageo, Sony, UBS, NBCUniversal, Walgreens, Boots, Anglo American, Allen & Overy, Linklaters, Air France-KLM, IAG, Abbott, Kingfisher, Whitbread, Serco, Capita, Babcock and the NHS*; global delivery and channel partnerships with *Accenture, PwC, Cognizant, Genpact, Xerox and Dun & Bradstreet*.

- Plc Board Director reporting on **Security (CISO), Technology (CIO/CTO) and Operations (COO)**; partnered with the COO across day-to-day execution, with personal involvement in all large-scale enterprise sales pursuits, key client management and hypercare leadership on escalated accounts.
- Owned a **£3m technology budget within a £7–10m group operating cost base**, influencing the full group P&L.
- Managed a **global vendor ecosystem** spanning multi-cloud (Azure, AWS), analytics (Qlik), premium enterprise data feeds (Dun & Bradstreet, Bureau van Dijk) and security tooling (Splunk / Cisco).
- Chaired the Security Board; owned ISO 27001 and ISO 9001 **cyber governance, regulatory readiness and operational resilience** across the group.
- Led **post-acquisition technology integration** for two similarly-sized technology firms — selection, due diligence, acquisition and full integration of platforms, teams and customers.
- Directed **board-level AI strategy and adoption** including development of the group's *CBR Cognitive AI* capability, and oversaw complex enterprise data delivery across FMCG, financial services, shipping, mining, media, legal, healthcare and retail sectors.
- Drove the combined business to operational breakeven in 2021 at 70 staff.

Co-Founder & CIO/CDO · Rosslyn Analytics Ltd

2005 – 2014 (pre-IPO)

Co-founded the company to bring the first true SaaS spend-intelligence platform to global finance and procurement functions.

Won and onboarded the foundational enterprise customers — *Coca-Cola, UBS, Diageo, Allen & Overy, Kingfisher, Whitbread, PHS* and others — that carried the business through IPO.

- Scaled the business from zero to 90 staff including 20+ developers; £7.5m ARR at IPO.
- Architected and led delivery of *RAPid Enterprise* (SaaS spend intelligence), *RAPid Extract* (ERP data acquisition compressed from months to days) and the *rapidintel.com* platform on which all RAPid solutions and third-party data feeds were hosted.

Founding Director · Ockham Capital Limited

2002 – 2005

London-based corporate finance and consulting boutique — the engagement that directly seeded the founding of Rosslyn Analytics.

- **Capital raising:** played a key part in raising **\$5m** in London for a US satellite communications company backed by E-Partners (a NewsCorp fund). Capital-raising at boutique scale proved structurally unprofitable; pivoted the business toward consulting.

- **Board-level strategic consulting:** took on the strategic management of a UK data analysis company on behalf of its board, running overall strategy through a turnaround period.
- **Route-to-market consulting:** from those contacts, engaged a London-based spend management firm on a new route-to-market and client acquisition strategy. *The insight from that engagement directly seeded the Rosslyn Analytics concept and led to its founding in 2005.*

Earlier Career

- COO, Investments EMEA, **Citigroup Private Bank** (2001–2002) — ran the operating environment for 75 investment professionals across EMEA; partnered with the Head of Investments on strategy, remuneration and organisation design.
- Infrastructure Relationship Manager (UBS Private Bank), **Perot Systems** — global mandate for UBS Private Banking systems and infrastructure under the Perot UBS account lead and the UBS Private Bank IT counterparty; programme and project delivery across the e-services platform.
- Front-Office Software Developer, Private Banking, **JP Morgan (Suisse) S.A.** — trading and analytics tools for the Geneva private banking front office (Sortino downside-risk analysis, FX collateral, fixed-income reporting).

Qualifications, Affiliations & Awards

MBA, Bayes Business School (formerly City University) · BSc Computer Science, University of Buckingham · CISSP — Certified Information Systems Security Professional · Royal Military Academy Sandhurst · Liveryman, The Worshipful Company of Information Technologists · Winner, *Outstanding Data Management Solution*, Computing Big Data Excellence Awards 2018 · Global Finalist, Microsoft Data Platform Award 2016